

BUSINESS, FINANCIAL AND PROFESSIONAL SERVICES OPPORTUNITIES IN INDIA

LONDON MARKET VISIT TO HYDERABAD, PUNE AND MUMBAI

7 - 11 FEBRUARY 2011

CLOSING DATE: WEDNESDAY 15 DECEMBER 2010

PRE DEPARTURE BRIEFING: TUESDAY 18 JANUARY 2011

UKTI FINANCIAL PACKAGE: £750

India has experienced unrelenting economic growth over recent years and is predicted to be the fastest growing economy in 2010 by the World Bank. Research conducted by the UK India Business Council shows budding opportunities for professional and business service providers. This mission invites you to join the growing number of companies tapping into these vast opportunities created by the rapid growth of India's emerging cities.

2nd tier cities are excellent targets for British companies. Whilst the main centres, Delhi and Mumbai, offer opportunities, they are well established, competitive and have already built most of their business connections. In contrast, the 2nd tier cities such as Pune and Hyderabad are on the rise, building their links, establishing partnerships and looking overseas for support, investment and business opportunities.

London companies keen to take their know-how to the Indian market will find a wide array of opportunities in the following areas, as identified by the UK India Business Council:

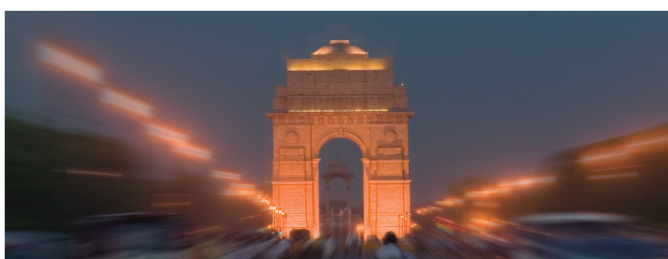
Legal, accountancy, financial, content development, education, marketing, logistics and supply chain, management consulting and PR.

This market visit will visit Hyderabad, Pune and Mumbai. Strategically located, Hyderabad is one of India's largest hubs for business and professional services. Hyderabad is renowned for its world class Indian School of Business and its talented skilled workforce in the IT sector. Excellent telecommunications, major infrastructure works by major British brands and a digitally advanced environment are just a few of the reasons to do business here.

Pune, known as the 'Oxford of the East' is a modern metropolis and has positioned itself as an economic powerhouse resulting in rapid growth across a number of sectors. Pune's proximity to Mumbai, 76% literacy rate and a growing young, dynamic, educated and pragmatic workforce makes Pune an ideal place to do business in.

This trade mission will also feature a visit to Mumbai, India's commercial capital. This is an excellent opportunity for delegates to experience the highlights of Mumbai's vibrant business community and build new contacts at the networking reception.

The Commonwealth Law Conference will be taking place at the time of our visit and solicitors and barristers in the group may wish to consider attending part of the conference with the Law Society of England and Wales. There will also be the opportunity to join the Law Society in Delhi or continue with the mission programme to Pune and Mumbai.



PROGRAMME

Sat 5 Feb		LEAVE LONDON HEATHROW
Sun 6 Feb		Arrive Hyderabad and transfer to the mission hotel Optional visit to The Commonwealth Law Conference
Mon 7 Feb	AM	Briefing at the British High Commission Hyderabad Optional visit to The Commonwealth Law Conference
	PM	Networking Reception hosted by British High Commission, Hyderabad
Tues 8 Feb		*Opportunity to attend group meetings with local businesses PM Depart Hyderabad for Pune
Wed 9 Feb	AM	Briefing at the British High Commission Pune
	PM	Networking Reception hosted by British High Commission, Pune
Thurs 10 Feb		*Opportunity to attend group meetings with local businesses PM Depart Pune for Mumbai
Fri 11 Feb	AM	Briefing
	PM	Networking Reception hosted by British High Commission, Mumbai
Sat 12 Feb		DEPART MUMBAI FOR LONDON

Programme subject to change

* Programmes of business opportunities identified by UKIBC are to be advised

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BENEFITS OF JOINING THIS MARKET VISIT

- Opportunity to raise market presence and increase your client base at networking receptions hosted by the British High Commission in Hyderabad, Pune and Mumbai
- Client hospitality and exclusive networking to which members can invite up to five contacts in each city
- Opportunity to attend the Commonwealth Law Conference in Hyderabad with the Law Society of England and Wales
- Opportunity to join The Law Society visit to Delhi on their trade mission
- Pre-visit and in-country briefings providing market information and advice on how to do business in India
- Subsidised market research provided through the UKTI Overseas Market Introduction Service (OMIS) scheme
- **Daily visits to identified opportunities for UK businesses in Hyderabad and Pune**
- New contacts and shared intelligence within the trade mission group
- Company profile in the trade mission brochure, circulated in all three centres
- Access to the Executive lounges at Heathrow and Mumbai airports when travelling with British Airways
- In-market help and advice from Elizabeth Fehnrich, UKTI London's International Trade Adviser looking after the Financial, Business and Professional Services Sector.

THE DETAILS

- There is no participation fee. A refundable commitment fee of £250 will be payable on application. Non London companies will be considered on a case by case basis and are expected to pay the commitment fee which will be non-refundable
- Eligible SMEs will receive £750 towards costs on first come first served basis, limited packages available
- Travel costs are £1,822

THE COSTS

The travel package includes flights with British Airways and accommodation at The Park Hotel Hyderabad, Taj Blue Diamond Hotel, Pune and the Taj President in Mumbai and transfers to and from the airport and hotel. The package also includes access to the Executive lounges at Heathrow and Mumbai airports. The package price is based on a minimum number of bookings and may be subject to change.

You can make your own travel arrangements but it is highly recommended that you stay in these hotels in order to make the most of the networking opportunities.

ELIGIBILITY

To be eligible for the grant your business must be established within London's 32 boroughs, and the city and selling or marketing a British service. You must be an established small and medium sized enterprise under the EU definition (trading for more than 12 months). This means you need to have fewer than 250 employees, have a turnover of less than €50m per annum.

The market visit is open to business, professional and financial services companies. All applications will be subject to approval by UKTI and LCCL.

HOW TO APPLY

If you meet the eligibility requirements and are interested in applying please contact Ruma Deb, Executive World Trade. Email: rdeb@londonchamber.co.uk Tel: + 44 (0)20 7203 1949 for the full application pack. You are advised to complete the application forms by 15 December or as soon as possible as there are limited financial support packages available.

If you would like further information about the programme please contact Elizabeth Fehnrich
Email: elizabethfehnrich@uktilondon.org.uk
Tel: +44 (0)20 7234 3015

UK TRADE & INVESTMENT

UK Trade & Investment is the Government department that supports British companies engaged in international trade and those wishing to locate and invest in the UK. UK Trade & Investment in London aims to help small and medium-sized enterprises through their network of International Trade Advisers who offer experience across a wide range of different markets and countries. In addition to the advice available from UK advisers, companies also benefit from the network of commercial teams located in Embassies around the world. The UK Trade & Investment Market Visit Support Programme can be an ideal way in which to visit a market and generate crucial business contacts. For more information on how UK Trade & Investment can help you, please visit our website www.ukti.gov.uk/london

londonchamber.co.uk/international