

UKIBC Case Study

SCOTLAND'S COLLEGES INTERNATIONAL

Please give a description of your companies products and services

Scotland's Colleges International (SCI) has been established to enable Scotland's Colleges to operate more effectively and collaboratively in international markets by increasing capacity, improving clarity, coherence and quality of delivery for the benefit of clients.

The SCI board is composed of college principals, international practitioners and key stakeholder organisations in Scotland. This has the support of Scottish Government Ministers, Scottish Qualifications Authority, Scottish Funding Council, Scottish Development International, and Scottish Enterprise.

Through SCI, international clients have a one door approach to Scotland's Colleges which offers access to their skills, expertise and knowledge. Scotland's Colleges have for over 50 years delivered, to the highest standards, vocational education and training using nationally awarded and accredited qualifications. Contracts undertaken by SCI will have the benefit of the broadest range of college expertise and support possible.

The overall aim of SCI is to bring together the colleges in Scotland to work collectively to offer a significant resource in terms of staff and facilities,

- to deliver workforce development training and accreditation for international corporate clients
- to deliver learning and training programmes for international students in Scotland and in a range of in-country locations
- to deliver development projects and programmes in partnership with international development agencies

Please outline your current projects/partners/interest in India

Currently SCI has a number of MOU's in India with commercial companies and with universities also the individual colleges visit India frequently to recruit students to Scotland and to deliver projects in-country. Mainly based in and around Delhi and in Kolkata.

SCI is interested in strengthening the links with India in order to deliver more TVET training in-country.

Describe you potential areas of interest/nature of offer to India

Scotland's Colleges have substantial experience within the international arena in a wide spectrum of roles from the delivery of tailored training to major infrastructure

partnership in action

development incorporating educational reform. Our expertise includes:

- Advising on the development of a tertiary education infrastructure to support developing countries build their own vocational infrastructure
- Sending numerous members of staff to countries throughout the world to assist in the delivery of training programmes and training of trainers all aimed at building capacity within their own country
- Forging robust links with partner organisations and governments globally which has seen SCI influence many policy and decision makers, and in the process build a large network of contacts
- Welcoming thousands of students from countries throughout the world to Scotland to further their studies
- Building bespoke vocational training programmes for organisations operating in a wide variety of market places and industry sectors all aimed at increasing their profitability through the upskilling of their staff

Applied education and training, main uses are in the field of vocational education and training and lifelong learning development. Useful contacts would be any organisation which is interested in training its staff to international standards and colleges and institutions interested in Training of Trainers, English language training workforce development and Lifelong learning policy development. Government vocational education and training departments.

What would be most useful to your company in precipitating business links with India?

SCI would be very keen to explore collaboration with large commercial companies in India and to explore collaboration with the large trade organisations in India such as FICCI and CII.

We would be keen to understand how to do business in India and how to engage effectively with both regional and national government in order to assist India to deliver effective projects in TVET.