

Opportunities for UK Education and Skills providers in India

The education and skills sector in India offers significant opportunities in almost all areas: in schools, at the further and higher levels, and in the provision of vocational skills. The need to develop the sector in India has been acknowledged at the highest level of government and there are ambitious targets in place. The UK has an internationally recognised competitive advantage in these areas, with excellent colleges, universities as well as private sector providers all with the experience or capability to form global links. Add to this the shared history and language between the two countries and it seems self-evident that the UK should be India's education partner of choice.

The UK India Business Council is organising this half-day seminar in association with Frontera to better equip UK education and skills providers that are keen to access opportunities in this rapidly emerging market.

EVENT HIGHLIGHT: The UK India Business Council along with Grant Thornton is producing a report on the education and skills sector in India. The official launch of this report will take place at the end of March in London, but delegates will get a chance to preview the summary of this report at the event.

Key questions to which we shall seek to provide the answers....

WHAT ARE INDIA'S IMMEDIATE REQUIREMENTS IN THIS SECTOR?

WHAT ARE THE KEY REGULATORY ISSUES?

WHAT ARE THE PARTNERSHIP OPPORTUNITIES WITHIN THIS SECTOR?

EVENT DETAILS

3 MARCH 2010

0930 TO 12.30 FOLLOWED BY NETWORKING LUNCH

GORSE HILL, HOOK HEATH ROAD, WOKING, SURREY, GU22 0QH

REGISTER ONLINE @ www.ukibc.com

RSVP carolina.ribera@ukibc.com



agenda

OPPORTUNITIES FOR UK EDUCATION AND SKILLS PROVIDERS IN INDIA

Location	Gorse Hill, Hook Heath Road, Woking, Surrey, GU22 0QH
Date	3 rd March 2010
Time	9.30am to 12.30pm followed by Networking Lunch
Capacity	40
Dress Code	Business Attire
Fee	Free

EVENT DESCRIPTION

The education and skills sector in India offers significant opportunities in almost all areas: in schools, at the further and higher levels, and in the provision of vocational skills. The need to develop the sector in India has been acknowledged at the highest level of Government and there are ambitious targets in place. The UK has an internationally recognized competitive advantage in these areas, with excellent colleges, universities as well as private sector providers all with the experience or capability to form global links. Add to this the shared history and language between the two countries and it seems self-evident that the UK should be India's education partner of choice.

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Key questions to which we shall seek to provide the answers:

1. What are India's immediate requirements in this sector?
2. What are the key regulatory issues?
3. What are the partnership opportunities within this sector?

partnership in action

KEY THEMES AND RUNNING ORDER

09:00am – 09:30am	Registration
09.30am – 09:50am	Welcome and overview of the Indian market by Sharon Bamford, CEO, UKIBC
09:50am – 10:10am	A brief overview of UKIBC/GT report on the Education and Skills sector in India by David Williams, Education and Advisory Services, Grant Thornton UK.
10:10am – 10:30am	Opportunities and challenges for UK's <i>Higher and Further education</i> providers in India by Tim Gore, Director, The Centre for Indian Business, The University of Greenwich
10:30am – 10:50am	Tea break
10:50am – 11:10am	Lessons from the University of Southampton's success in the Indian market, by Jo Nesbitt, Deputy Director of the International office, University of Southampton
11:10am – 11:30am	Opportunities and challenges for UK's <i>Skills</i> providers in India and lessons from A4e's success in the market, by Roy Newey, International Director, A4e
11:30am – 11:50am	Success factors for entering the Indian market by Kuldip Basu, Head of Operations, Frontera
11:50am – 12:20pm	Q & A Panel – Chaired by Graham Snape, UKTI Sector Adviser – Education & Training
12:20pm – 12:25pm	Closing remarks by Sharon Bamford, CEO, UKIBC

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